

Solicitation# M62613-15-T-0005 LED Street Lights Q&A

Q1. The RFP and the fixture specified didn't show any photo controls. How does the Navy want to turn the fixtures on/off? For example, a 3-prong twist-lock photo control would be priced into the unit one way, and a remote or other photo control would affect the price another way. In order to compare all bid prices properly, the USMC may want to ensure all bidders are using similar photo controls.

A1. All exterior lightings, such as road lightings, will be controlled by a solar timer installed by Government of Japan. Therefore, we don't need photo control.

Q2. We understand the basic concept behind LPTA, however, are the unit price plus shipping costs alone to be the determining factors, or will the energy costs and other operational costs associated with the KWH consumption and longevity of the light fixtures be factored into the price calculation as well? Otherwise, the USMC may save a small amount on the purchase and end up spending significantly more to run the lights and maintain them.

A2. Under this solicitation, the government shall evaluate LPTA with grand total amount to purchase including shipping cost, not Best Value.

Q3. The due date is December 3 at 3:00 PM, Japan time? Please indicate the name and title to whom it should be sent? May we assume no hard copy is needed, and that an email submission is sufficient?

A3. Now due date is Dec-10, 2014 at 03:00 PM, Japan Time. Package of Quote shall be available to be sent to Takashi Kamio, Contracting Specialist, USMC Iwakuni JAPAN at takashi.kamio.jp@usmc.mil as stated on Pre-Solicitation Notice by electrically. Sending hard copy is not needed.

Q4. Other than the information to be filled out in the forms following the SF 1449, is there no proposal instructions or other materials required to respond to the RFQ?

A4. Sending SF1449 with filling out requiring particular is available to receive. However, as I stated on Pre-Solicitation Notice, the offeror has responsibility to furnish sufficient information to the Government in order to determine acceptability of quoted product.

Q5. Can you please specify the type of pole that you are requesting the lights for? We need to make sure the product we are quoting is compatible with the current pole.

A5. General type will be selected for all of exterior lighting pole.
Pole shape: vertical, Diameter: 60.8mm (O.D.), Length: 8m, Material: Galvanized steel

Q6. Under 52.212-3 (d)(1)(i), where do I find the Equal Opportunity Clause?

A6. Please focus on 52.204-7. The Government requires the offeror being a registered company for System for Award Management as stated FAR clause 52.204-7 and Alternate 1, System for Award Management. Unless registration for SAM, the Government shall not award to that offeror. 52.222-26 "Equal Opportunity" omitted from this solicitation.

Q7. In the U.S. we use standard pallets for shipping. Given, the final destination for this RFQ, do you require heat treated pallets?

A7. Required shipping direction for the product is Tracy, CA. Please refer to DLA palletizing instruction.

Q8. I would like to inquire about the award date? I did not see that on the solicitation. Can the bid be submitted electronically only? And would that submittal need to be emailed to you? Once the solicitation is awarded, can you advise expectations on expected delivery date?

A8. I'm sorry I won't be able to state any when it would be awarded.
I can accept quote attached on e-mail. But please be advised to make sure COB is Japan Time.
My customer expects to receive products on Jan-15 at Tracy CA and this is expecting date. Awardee's estimated lead time would be honored.

Q9. 1) When does this solicitation close? 2) What terms are negotiable (and how much so) --see page 4 of the solicitation: "Terms: (_____) % _____ days Net (_____) days"

A9. 1) Dec-03 03:00 PM Japan Time. 2) Discount Term for payment

Posted on Dec-05, 2014 JST

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